

# THE READER

News for the Access Control Professional



## LONG-RANGE READERS

### GO BEYOND THE PARKING GATE

Farpointe's Ranger® Opens New Opportunities



By Tom Piston  
East Coast Sales Manager

If you're an integrator installing electronic access controls (EAC), then it's more than likely you've had requests for a long-range identification solution. In parking gate applications traditional access readers mounted to a goose neck may very well work, but they're inconvenient, prone to damage and can be troublesome to install.

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### Spotlight: Farpointe Introduces NEW Ranger® Mini Two-Button Transmitter

The affordability and convenience of the smaller WRT-2M Mini Long-Range Transmitter will be an attractive addition to any integrator's product offering. The WRT-2M has a powerful 150-ft read range, and can be fitted with a proximity disc tag adhered to the back (sold separately), which also allows it to be used as a close-range presentation-style access credential.



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## 3 Trends in Perimeter Security

New dangers and improving technologies are bringing about changes to perimeter security.



By **Tim Scally**  
Associate Editor, *SDM Magazine*

As seen in *SDM Magazine*

End users are expecting more trust at the perimeter, and with improving technologies that are able to pull together video, analytics, access control and wireless communication, companies know that individuals are at the perimeter sooner and who those individuals are as they continue closer to a facility. This allows end users to grant access to trusted individuals and alerts them of possible threats, helping them to tighten their perimeter security.

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## CONeKT™ Receives 2018 MVP Award

Now in its fourth year, Security Sales & Integration's Most Valuable Product (MVP) Awards program zeroes in on which innovative new devices and technologies are likely to have the most significant impact on the effectiveness and success of security dealer, integration and monitoring companies.

Farpointe was honored to receive an MVP Award for its NEW Conekt Mobile Smartphone Access Control Solution, which consists of smartphone-based mobile access credentials and multi-technology readers.

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Readers • Credentials

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