

THE **READER**

News for the Access Control Professional

NOVEMBER 2017



FARPOINTE CONNECTS ISC EAST ATTENDEES WITH NEW MOBILE SMART PHONE ACCESS CONTROL SOLUTIONS

Farpointe Data presented a preview of its upcoming Conekt™ product line at the recent ISC East in New York City. During the show, attendees expressed a great deal of interest in the Conekt mobile credential and reader, its functionality and its availability.

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Thank You to Our Partners!

As we find ourselves on the eve of the American Thanksgiving holidays, we want to thank our many partners for their continued support. Shows like ISC East allow us the perfect opportunity to reconnect with long-time relationships (and some new) that we've valued now over the years. Happy Thanksgiving!

[DOWNLOAD ISC EAST REVIEW](#)



INSURING ACCESS

Installing an access solution that will grow with this insurance brokerage



By Scott Lindley

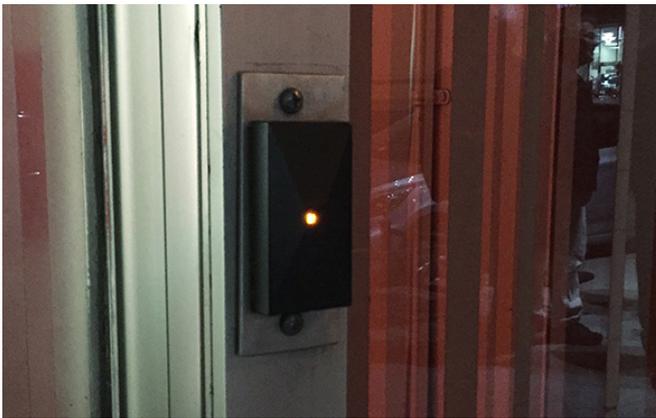
Vice President and General Manager, Farpointe Data, Inc.

As seen on SecurityToday.com

In the decade that First Service Insurance (FSI) has conducted business in Roseville, Calif., it has provided contractors with specialized property and casualty insurance products focused on general liability, workers compensation, business auto and bonding/surety. Over the past five years, FSI has led by integrating cutting-edge digital and paperless technologies into its operation to improve productivity and service.

“The company wanted to establish an effective and flexible access control system for our personnel and tenants while safeguarding our sensitive client information and ensuring that appropriate levels of physical and logical security were in place,” said Ed Barr, partner and vice president of FSI.

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Pictured: P-300 Pyramid Series Proximity® Mullion-Mount Reader

Tough Duty in New York City

During ISC East in NYC, the Farpointe team came across this Farpointe proximity reader on duty in downtown Manhattan.

[P-300 DATA SHEET](#)



Happy Thanksgiving

Please note Thursday, November 23rd and Friday, November 24th, Farpointe's offices will be closed in observance of the Thanksgiving holiday.

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