

THE **READER**

News for the Access Control Professional

FEBRUARY 2017



WHY IS EVERYONE TALKING ABOUT ENCRYPTION



By **Scott Lindley**
President, Farpointe Data

As seen in [Frontline Safety & Security](#)

Most security people are not aware that one of the leading gateways for hackers to attack their cyber systems is through their own physical security systems, especially their wired cameras or contactless card access control systems.

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Register today and stop by our NEW Booth Location — #5071 and see why Farpointe's world-class RFID products are trusted by access control system partners around the globe.

April 5 - 7, 2017, Sands Expo, Las Vegas, Nevada

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Intersec 2017—A Focus on Partners



By Stephen "Shep" Sheppard
Key Accounts Sales Manager, Farpointe Data

Intersec—held in Dubai, 22-25 January—is the leading international exhibition for the security and safety industries in the Middle East and Africa. Farpointe has forged many strong relationships and lasting friendships over the years in the region, and we were proud to support many of our global partners who exhibited at Intersec this year.



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Spotlight: Control Access from 200 Feet Away with Ranger®

Ranger long-range RFID receivers & transmitters can be used to solve a number of demanding access applications that call for extended read ranges:

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- Alarm activation
- Building entrances
- Facility-wide lock-down capability
- Dock and marina gates
- And more!

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Farpointe Reader and Keypad Devices Meet NIST SP 800-171 Federal Guideline

Federal government contractors must meet new multi-factor authentication guideline by December 31, 2017. Shrewd integrators can offer their federal contractor customers a solution today—with Farpointe models P-640, P-620 and Delta6.4, all of which already meet the NIST requirements.

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www.farpointedata.com

Farpointe Data, Inc.
1376 Borregas Avenue
Sunnyvale, CA 94089-1004 USA
Office: +1-408-731-8700
Fax: +1-408-731-8705
support@farpointedata.com