

THE **READER**

News for the Access Control Professional

DECEMBER 2016



OSDP BENEFITS SECURITY PROFESSIONALS



By Scott Lindley
President, Farpointe Data

As seen in [Security Sales & Integration](#)

The Open Supervised Device Protocol (OSDP) is a communication standard adopted by the Security Industry Association (SIA) that lets security equipment, such as card and biometric readers from one company interface easily with control panels and equipment from another manufacturer.

In other words, OSDP fosters interoperability among security devices. It also adds sophistication and security benefits through features such as bi-directional communication and read/write capabilities.

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Securing the Wiegand Connection with OSDP

Attendees at ISC East 2016 in New York in November had the opportunity to take part in a SIA Education course on securing the Wiegand protocol with OSDP. Tony Diodato, with [Cypress Integrated Solutions](#), and Babak Javadi, with [The CORE Group](#), presented.

[DOWNLOAD PRESENTATION](#)

[SIA EDUCATION @ ISC WEST](#)



**Product Spotlight:
Farpointe Introduces
Added Interoperability
to Its Smart Card
Readers with
OSDP Standard**

OSDP allows Farpointe smartcard readers to interface securely with door control panels or other electronic security management solutions, fostering true interoperability among security devices.

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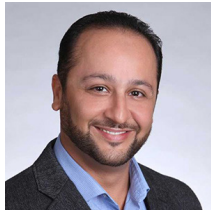
Up Close & Personal with the Farpointe Team

Every now and then *The Reader* likes to get up close and personal with members of the Farpointe team. Below is a collection of interviews with members of our team that you may have met in person, spoken to on the phone, or may be introduced to for the first time here. Enjoy!



[An Interview with Shep Sheppard](#)

Shep is Farpointe Data's Key Accounts Sales Manager



[Q&A with Sargon Younathan](#)

Sargon is Farpointe Data's Customer Support Specialist



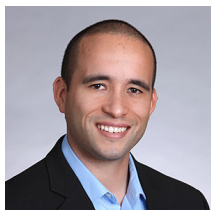
[Q&A with Scott Pearson](#)

Scott is Farpointe Data's Independent Sales Director Representing Europe, The Middle East and Africa



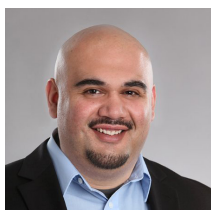
[Q&A with Tom Piston](#)

Tom is Farpointe Data's East Coast Sales Manager



[Q&A with Rudy Regidor](#)

Rudy is Farpointe Data's Customer Service Manager



[Q&A with Francisco Alcalá](#)

Francisco is Farpointe Data's West Coast Sales Manager



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